

DARIO QUINSAC

NYC 10463 (212) 920-9610 dario@quinsac800.net

LinkedIn: [linkedin.com/in/quinsacd](https://www.linkedin.com/in/quinsacd)

X/Twitter: @dquinsac

PROFESSIONAL SUMMARY

Director of Operations and former Special Assistant with 10+ years of legislative, regulatory, and constituent services experience in New York City and New York State government. Deep expertise in Property Tax, Transportation, and Utilities, with a focus on affordability, transparency, and operational resilience. Represented the only State Senator in Con Edison rate case settlement negotiations (Cases 22-E-0064 and 25-E-0072). Legislative accomplishments include utility affordability and transparency reforms, real property tax modernization, and housing affordability incentives. Fluent in English, French, and Italian; conversational in Spanish.

PROFESSIONAL EXPERIENCE

Director of Operations

Office of State Senator Robert Jackson

Dec 2024 – Present | New York, NY

- Serve as the Senator's senior operational lead, directing legislative strategy, regulatory engagement, and constituent services across multiple policy portfolios.
- Represent the Senator in Con Edison rate case settlement negotiations (Cases 22-E-0064 and 25-E-0072), coordinating with DPS staff, utility executives, and advocacy coalitions.
- Provide executive-level regulatory analysis, including direct testimony and intervenor filings on demand charges, CLEP/low-income program design, and post-incident accountability.
- Draft and advance legislation to improve utility affordability, transparency, and housing stability, including S7925 (2025) and S7893 (2025).
- Oversee constituent services operations, directing case resolution workflows, coaching staff, and ensuring timely coordination with NYPD, State Police, and relevant agencies.
- Lead cross-agency engagement with DPS, DOT, DEP, MTA, NYC Finance, and NYS Taxation & Finance to ensure technical accuracy, feasibility, and defensibility of legislative and regulatory proposals.
- Manage sensitive operational functions including scheduling, internal procedures, data analysis of staff performance, and communications with internal and external stakeholders.

Special Assistant

Office of State Senator Robert Jackson
Jan 2019 – Dec 2024 | New York, NY

- Managed legislative portfolios in Land Use, Transportation, Regulated Utilities, and Real Estate Tax.
- Prepared direct testimony in Con Edison rate case 22-E-0064 and conducted regulatory research and data analysis to support policy positions.
- Developed policy recommendations using outage, incident, and rate case data.
- Led constituent casework resolution and bilingual public communications.
- Coordinated agency briefings and stakeholder negotiations across city and state agencies.

Transition Team Staffer

Office of State Senator-Elect Robert Jackson
Nov 2018 – Dec 2018 | New York, NY

- Supported transition planning, agency briefings, and stakeholder outreach to establish the Senator-elect's operational and legislative infrastructure.

Licensed Real Estate Agent

2015 – 2018 Manhattan, NY

- Advised clients on residential transactions, applying zoning, tax, and regulatory knowledge.
- Conducted market research, analyzed property and tax data, and prepared client presentations.
- Delivered bilingual client support and negotiated transaction terms.

Policy and Budget Analyst

New York City Council
Aug 2012 – Dec 2014 | New York, NY

- Drafted legislation and conducted budget analysis for committee hearings and public forums.
- Researched and analyzed agency data to develop presentations for town halls and committee meetings.
- Maintained confidential records and supported executive-level negotiations and interagency coordination.

Manager

Camp Greylock

2007 – 2015 | Becket, MA

- Directed seasonal operations, staff scheduling, and program delivery for a large residential program.
- Supervised staff, managed logistics, and ensured compliance with safety and operational standards.

REGULATORY & LEGISLATIVE HIGHLIGHTS

- Represented the only State Senator in Con Edison rate case settlement negotiations (2022, 2025).
- Drafted legislation on utility affordability, transparency, and housing preservation tax incentives (S7925, S7893).
- Developed policy recommendations on demand charge reform, CLEP/low-income program design, and outage accountability.

EDUCATION

Baruch College

Public Affairs - 120 credits completed towards degree

SKILLS

Legislative & Regulatory: Drafting, Rate Case Testimony, Regulatory Strategy, Stakeholder Negotiation

Technical: Data Analytics, Budget Analysis, Legistar, Office 365 E5, NYC OpenData

Languages: English; French & Italian (fluent); Spanish (conversational)

Professional references available upon request. All previous employers are authorized to be contacted.